



Quark[®] Quark nonprofit resellers application

To apply to become an authorized nonprofit reseller for Quark products fill out the form below and allow 7-10 business days for processing.

Following your authorization, all orders for Quark nonprofit products must be submitted through one of Quark's authorized distributors.

If you already have an existing account with one of our distributors, please enter your account number below or visit their Web sites to fill out an application:

Synnex US Acct # _____

<http://www.synnex.com/>

Synnex CA Acct # _____

<http://www.synnex.ca/>

IngramMicro Acct # _____

<http://www.ingrammicro.com/>

Reseller Contact Information

Your Name: _____

Company Name: _____

DBA: _____

StreetAddress 1: _____

Street Address 2: _____

City: _____

State: _____

Zip/Postal Code: _____

Phone Number: _____

FAX Number: _____

Company Web site address: _____

Contact for box product: _____

Phone Number: _____

Contact for licensing: _____

Phone Number: _____

Contact for marketing: _____

Phone Number: _____

Management Information

President: _____

Phone Number: _____

Owner: _____

Phone Number: _____

Company Information

Number of Offices/Locations/Branches: _____

Total Number of employees: _____

Brief history of your company: _____

Total number of customers: _____

Number of marketing activities per year: _____

Percentage of business sales that come from the nonprofit sector _____

Average distribution numbers: _____

Types of marketing activities performed: Direct Mail TeleMarketing

Newsletters User group meetings Trade shows Email blasts Radio spots

Television spots Public Speaking Other _____

On site Training room available: _____

Ability to stock product: _____

Ability to drop ship product: _____

Training services available: _____

Certifications held by your staff: MCSP MCSE CCNA PMP SQL Oracle

QuarkXPress Other _____

Software Industry Expertise (check all industries in which you consider your company to offer solid experience and solutions):

- Graphic Design Engineering Architecture Systems Digital Management
- Communications Marketing Print Advertising Online Advertising Church
- Health Care Higher Education Government _____

What sets you apart from other resellers? (Describe a unique aspect, characteristic or service your company offers.) Examples- recognized for outstanding customer service, known for add on solutions, have developed a unique implementation methodology.

List some of the products that you currently resell: _____

International Experience: _____

International Affiliates: _____

I understand that any misstatements on this application may be grounds for termination of Quark nonprofit reseller status.

- I agree I do not agree

Signature of authorized company representative

Date

Please submit by mail the completed application, along with two completed and executed copies of the Quark Authorized nonprofit reseller agreement to:

Quark nonprofit program
 Quark Inc.
 1800 Grant St., Suite 400

Denver, CO 80203

Faxes not accepted